

## SCORE SAN DIEGO WORKSHOPS

The following are all workshops offered by SCORE San Diego. Go to [Upcoming Events and Workshops](#) or [Calendar of Events and Workshops](#) for scheduled events and workshops  
Check back frequently for updated schedule.

Getting Ready to Start Your Business

Create Your Own Business Model Canvas

Blueprint to Success: Craft a Business Plan

Essential Negotiating Skills for Small Business

Valuing, Buying and Selling a Business

Choosing an Entity Type for Your Business

Cold Calls, Prospects, and Testimonials

Cybersecurity

Doing Business with Government and Prime Contractors

Financing Your Business

How to Start a Nonprofit Corporation

Guide to Leasing Commercial Real Estate

Insurance - How to Protect You and Your Business

Pay Per Click: Search Engine Marketing

How to Make Selling Easy

Stories for Success: Use Storytelling & Marketing to Grow Your Business

Tax Considerations for Your Business

Use Your Financial Statements to Make Business Decisions

Getting Started with Quickbooks® Online