



Sips & Tips

Hosted by
Marissa L. Bloedorn
SCORE Bucks County Mentor

SCORE BUCKS COUNTY



Main-ZR-Fir5





Facilitated by
Steve Wolfson
SCORE Bucks County
Mentor

The SUCCESS Story Program



SCORE BUCKS

About SCORE?

What is SCORE to our mentored clients?

- A free resource and mentoring service for current and perspective business owners
- We can assist individuals with the capital resource to purchase a business
- We help present business owners improve business operations in many ways
- During our client sessions we review; legal needs, accounting methods, Liability insurance, finance requirements, customer base, personnel, accountability, profit goals, etc., etc.,
- Not every client has the ability or work ethic to reach ownership
- Success can be achieved without product knowledge

SCORE BUCKS

SCORE MENTORS

Our Mentors

- What is the make-up of a Certified SCORE mentor?
- How does she or he achieve the certification?
- Mentors are part of a team effort to coach and council our clients

Let's Talk Volunteering

I'm proud to be a full -time Volunteer for Score Bucks County

My volunteer experience since retiring is all in Bucks County;

- *SCORE Bucks County
- *Special Olympics
- *Bucks County Opportunity Council
- *Habitat for Humanity
- *Humane Society

Volunteering can be very rewarding:

Helping others in need, belonging to a group with the same mission and giving back to the community.

A close-up photograph of a person's hand in a white shirt pointing towards the right. The background is slightly blurred, showing more of the person's torso and arm.

Volunteering

Can be very rewarding



SUCCESS STORY PROGRAM

Many have found success in their business with
the help of a SCORE mentor

SUCCESS STORY PROGRAM

Taking a glimpse at our success in helping others through volunteering

LC Lash & Brow Bar

- Insight from her SCORE Bucks County mentor Nina De Rosa helped Walke realize that her business, [LC Lash & Brow Bar](#), was not in its ideal location. On Oct. 1, Walke relocated her 4-year-old business to downtown Doylestown at 146 W. State St. LC Lash & Brow Bar specializes in eyelash extensions, microblading, facials, full body waxing, makeup, and other beauty treatments. “I’ve had more walk-in traffic and it’s more visible,” Walke said. “In Doylestown it’s like a business community ... Everybody supports everybody. That is something that I did not have at my other location.”

-Lyne Walke

Conceptual Counseling Services

- Starting her own mental health counseling business was in the back of Megan Duerring’s mind for years. It took the COVID-19 pandemic and help from the Bucks County chapter of a small business mentoring organization to transition her long-time idea into reality. A full-time mental health therapist for a New Jersey school district, Duerring, of Easton, was researching how she might be able to help people with mental health concerns during the pandemic and came across information on how SCORE Bucks County guides entrepreneurs in all aspects of establishing and growing their business. “I’m so impressed with how supportive everyone is,” Duerring said. “When I talk about it in some of the professional forums that I’m involved with, people can’t believe that this service exists. I’m glad I checked it out and went ahead and did it.”

-Megan Duerring

SUCCESS STORY PROGRAM

The Program The Process

The Program The Process

- Recognizing the accomplishment of a client
- The score process it takes to reach the goal
- Scores Resources
- The program
- It's a tough road to get there - but can be very rewarding



Questions & Answers



Thank You

Steven Wolfson

steve.wolfson@scorevolunteer.org

SCORE BUCKS COUNTY

